



## Selling a Home

### Understanding the Market

The Real Estate market, like any other, is always changing. It helps to understand how market conditions affect your position, whether you are buying, selling or both.

Your Century 21 Professional can provide you with current conditions and what each can mean to your own situation.

Balanced Market: The number of homes on the market is about equal to the demand or the number of buyers.

Seller's Market: The number of buyers wanting to buy homes exceeds the supply.

Buyer's Market: The supply of homes on the market exceeds the demand.

### Featured Listings

There are no featured listings at this time.



Copyright © 2008, Century 21 Trident Ltd.  
All Rights Reserved.

